

## LinkIt - Case Studies

Find out how businesses use LinkIt to solve real world problems by reading the case studies below.

### **Delek Motors, importers of Mazda, Ford and Cadillac, have chosen Vrtech [LinkIt](#) as the solution for importing and displaying documents in their Garage Management System**



Delek Motors, a leading automotive importer in Israel, operates more than 40 garages all over the country, all of which use an AS/400 server-based Garage Management System. The system is located at the company's main office, and users access it by AS/400 Emulation over the Web.

In the past few years a new demand developed for adding photos of damaged vehicle parts in the Garage Management System and display them on demand. Administrative workers in the garages complained that they cannot view the photos directly in the Job Card on the system and demanded to replace the existing iSeries system with a new one that supports this functionality.

With Vrtech LinkIt the IT department solved the problem easily, without any code changes in the software and without replacing the existing iSeries system. LinkIt was installed in the company's main office, where the photos arrive from the various garages by e-mail. End users in the main office use LinkIt to import the photos from the e-mail boxes into the Garage Management System and automatically index them.

Delek Motors also installed LinkIt on user workstation in garages all over the country. As soon as the photos are imported, the system can display them to every user in the garage. Using Web service technology to display photos, the system ensures secure access to the main office server. Every employee in the garage can now view the photos directly in the system, which put an end to demands for the replacement of the iSeries system.

After this successful implementation, the IT department used LinkIt abilities (rather than e-mail) to distribute internal leaflets and documentation among remote garages. The leaflets and documentation are displayed directly in Word format, within the Garage Management System.

LinkIt contains many additional integration capabilities, and Delek Motors employees now also use it to export data to Excel. Data displayed on the emulation screen can now be exported to Excel with one click. This ability saves both time and IT resources, and enables end users to export authorized data to their Excel spreadsheet on demand.

LinkIt was sold to Delek Motors as a site license, and it was implemented in 30 days.

## LinkIt - Revive your System i green screen application



Maccabi Health Services purchased the Vrtech [LinkIt](#) utility as a solution for creating service agreements with physicians and other medical staff.



Every month Maccabi must renew agreements with physicians and medical staff. Producing the agreements used to require a great deal of time and human resources. The existing iSeries system that manages the agreements was not capable of supporting the activity adequately. Many complaints reached the IT manager. Users demanded a solution to the problem or a new system.

Maccabi examined many products, but only LinkIt supplied a quick and easy solution. After LinkIt was installed in the medical staff department, users were able to produce agreements efficiently by merging attachments in Word format with data from Maccabi's AS/400. The process became quick and easy, and it saves many hours of hard work.

David Amital, IT Manager at Maccabi Health Services, says: "LinkIt integrated easily with the medical staff management system, without requiring any special training for end users. Documents produced from system data are displayed on the end user screen effortlessly, with a single click. Employee pressure to replace the existing system has stopped completely."

Yana Riahi, Joint CEO at Vrtech: "LinkIt was introduced to the market three years ago and it has been a great success with AS/400 users. Over 1,500 copies have been sold to various companies all over Israel. LinkIt has been implemented in many different applications in numerous industries, including health care organizations, manufacturing, real estate, automotive, and more. The product protects the investment in existing AS/400 systems and enriches the application with many integration capabilities for PC and Office applications."

In cooperation with **Dun & Bradstreet**, VRTECH created the solution for checking the client's financial state directly from the iSeries emulation screen.



The solution is based on D&B's CheckIt and VRTECH's LinkIt products.

VRTECH's LinkIt serves as the basis for fast and easy integration between the emulation screen and a PC application. D&B's CheckIt application accesses the D&B Web service to check the client's financial state using the client's ID.

As a part of the order approval process, LinkIt submits the client ID to CheckIt, and a few seconds later the financial status of the customer is displayed to the user, who then decides whether to proceed with the order. This solution also includes real-time alerts to the user.

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## Baccara implemented VRTech's LinkIt to export subfiles to Excel spreadsheets



Baccara is a leading manufacturer of such automation products as air valves, air cylinders, solenoid valves, and nylon tubing for use in agriculture, and irrigation. Baccara's legacy system is based on a AS/400 server working with 5250 emulators.

One of the main user requirements was the ability to export subfiles to Excel spreadsheets. This functionality was implemented based Export to Excel option of VRTech's LinkIt, which allows users to easily export data from subfiles to Excel spreadsheets, and saves valuable personnel time.

## Ledico using LinkIt to catalog and display the orders directly from the order form in the AS/400system



Ledico Ltd. is an importer of professional work tools and the exclusive distributor of Bosch in Israel.

Most orders are placed by fax and converted to email messages using the Fax2Mail system. Orders are printed or kept in a user inbox reference. Inboxes used to be very large, which created serious system management problems.

The problem was solved with VRTech's LinkIt: users export orders from Outlook directly into the LinkIt archive. LinkIt automatically catalogs orders by the order number displayed in the order form on the emulation screen. LinkIt can display the order directly from the order form iSeries system. All orders are saved in the LinkIt archive so there is no need to save them in the user inbox.

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